

HEAT PUMP UPGRADES AND CONVERSIONS

FOR COMMERCIAL
BUILDINGS

INCREASE COMFORT
REDUCE ENERGY COSTS

MAXIMUM COMFORT MINIMUM COST

Don't be fooled by the name, air-source heat pumps (ASHP) can help keep your space warm in the cooler months and cool in the hotter months. And what's even better, incentives are available for any kind. By replacing your electric resistance heating, you can receive a cool incentive from your local utility. By buying a top-tier heat pump, you can save even more energy and earn a higher incentive. You'll increase comfort for occupants and increase the value of your commercial space.

Your local electric utility may offer incentives of up to **\$700 per ton of cooling capacity for retrofits and another \$150 for a high-efficiency unit upgrade.**



BENEFITS MAY INCLUDE



Increased value
of commercial space



Less maintenance than
traditional heating systems



Long life span

CONTACT YOUR LOCAL UTILITY ABOUT INCENTIVES.
UTILITY PARTICIPATION AND INCENTIVES VARY.

How Does It Save Energy?

ASHP don't heat like an electric baseboard heater, instead they extract heat from outside, which requires less energy.

During the summer, heat pumps extract heat from inside and move it outside, providing cooling in the process.

Also some heat pumps are more efficient than others; the higher the COP and EER ratings, the less energy is used to heat and cool the building.



Save More and Earn More

Incentives are available for any kind of ASHP upgrade! See the table below to learn your incentive potential (utility participation and incentives may vary).

Replacement Equipment					
Existing Equipment	Any Air-Source Heat Pump	Equipment size			
		Split Sytem <65,000 BTU/H	Single Package <65,000 BTU/H	≥65,000 and <135,000 BTU/H	≥135,000 ≥240,BTU/H
Electric Resistance Heat	AHRI Certificate \$700/ton	AHRI Certificate ≥ 8.1 HSPF2 or ≥ 9.6 HSPF \$850/ton	AHRI Certificate ≥ 7.0 HSPF2 or ≥ 8.3 HSPF \$850/ton	AHRI Certificate ≥ 3.5 COP \$850/ton	AHRI Certificate ≥ 3.4 COP \$850/ton
Non-Electric Resistance Heat	x	AHRI Certificate ≥ 8.1 HSPF2 or ≥ 9.6 HSPF \$150/ton	AHRI Certificate ≥ 7.0 HSPF2 or ≥ 8.3 HSPF \$150/ton	AHRI Certificate ≥ 3.5 COP \$150/ton	AHRI Certificate ≥ 3.4 COP \$150/ton

Visit bpa.gov/tannw for more information.

Estimated Incentives



Your local utility may offer **up to \$700 per ton for a retrofit and \$150 per ton for an upgrade.**



If your project meets the above requirements, **call your local utility or Trade Ally Network NW** today to confirm eligibility and incentives.



Replacing electric resistance heat with a qualifying upgrade air source heat pump can qualify for a maximum of **\$850 per ton** in addition to any available state and/or federal incentives/rebates for heat pump installations.



Additional terms and conditions may apply. Utility participation and incentives vary.

Contact Trade Ally Network NW for more information.
Lighting@bpa.gov | bpa.gov/tannw



Trade Ally Network NW is sponsored by Bonneville Power Administration and its Northwest Utilities.