



# QUARTERLY BUSINESS REVIEW

Nov. 15, 2019

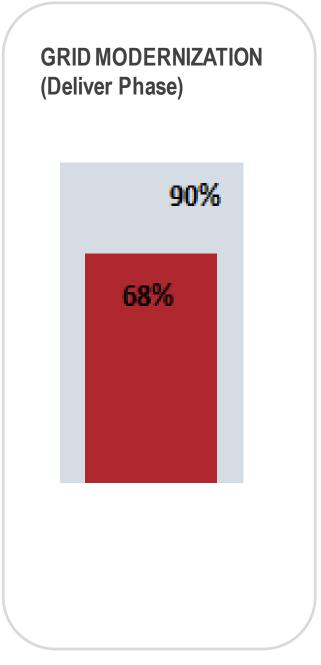


# KEY PERFORMANCE INDICATORS

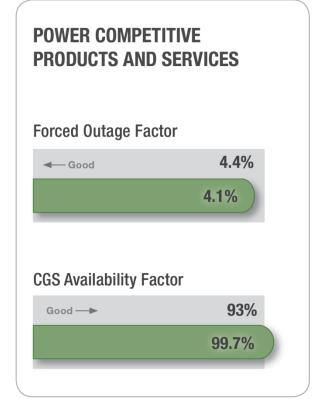
Elliot Mainzer, ADMINISTRATOR AND CHIEF EXECUTIVE OFFICER

### KSI & KPI Dashboard

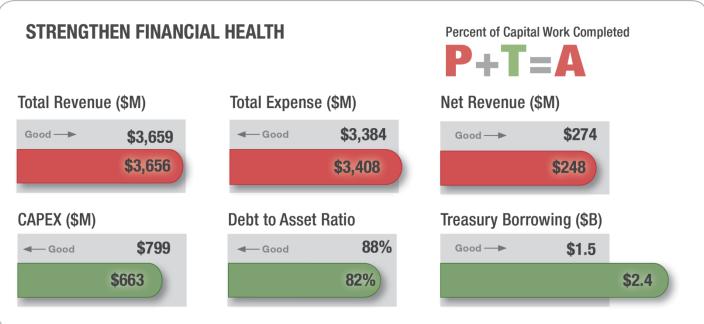
#### Key Strategic Initiative:

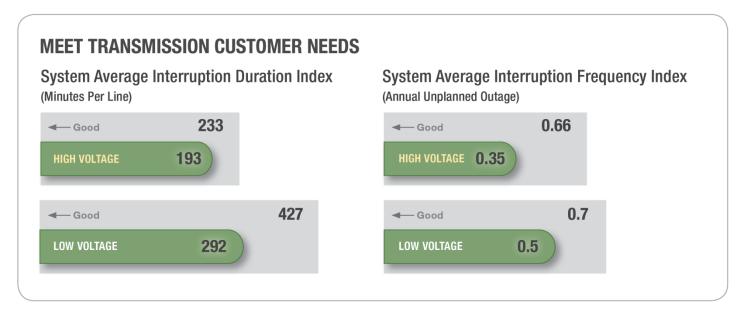






#### **Key Performance Indicators:**



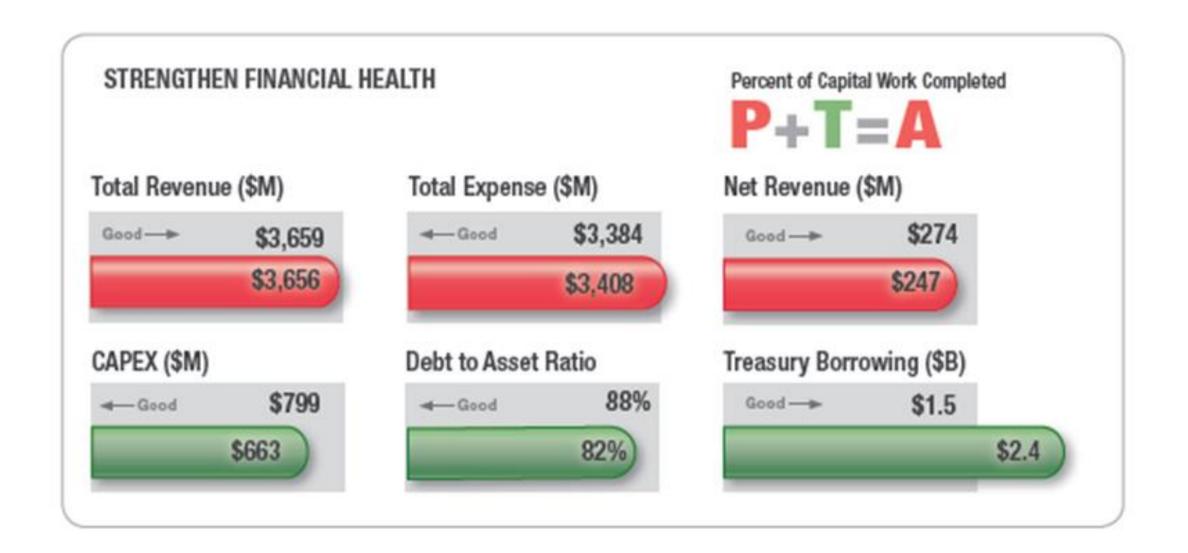




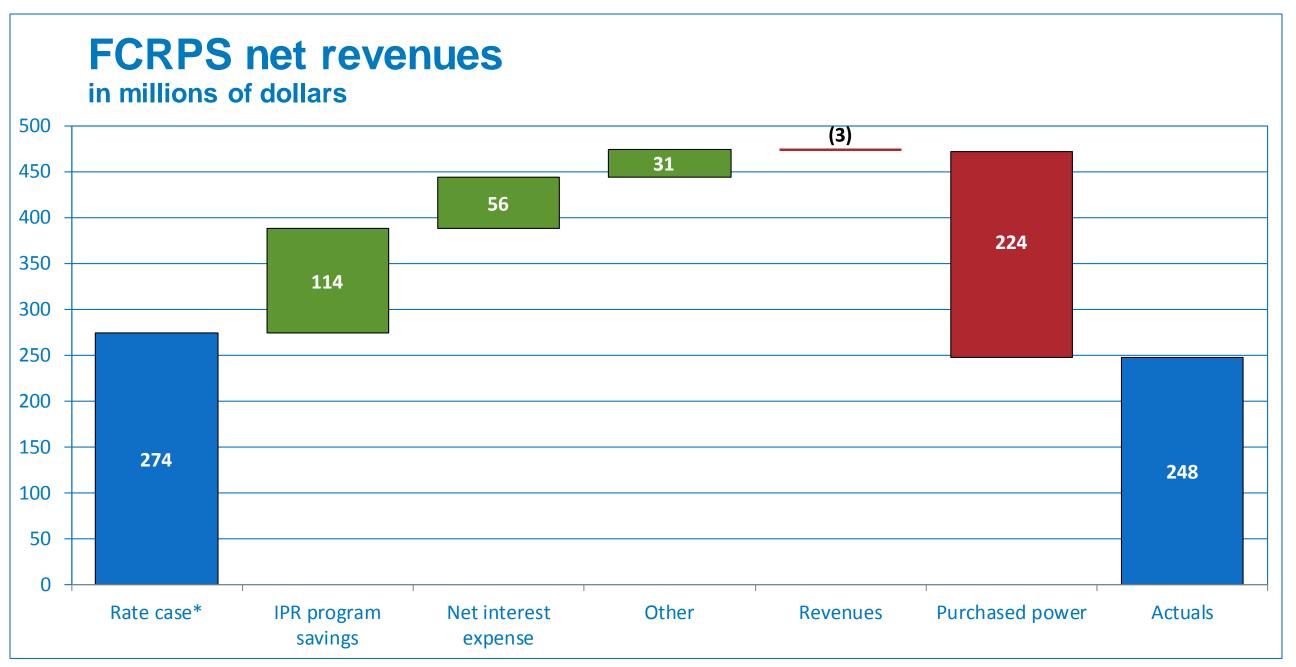
# **FINANCE**

Michelle Manary, CHIEF FINANCIAL OFFICER

## KPI DASHBOARD



# **AGENCY NET REVENUES**

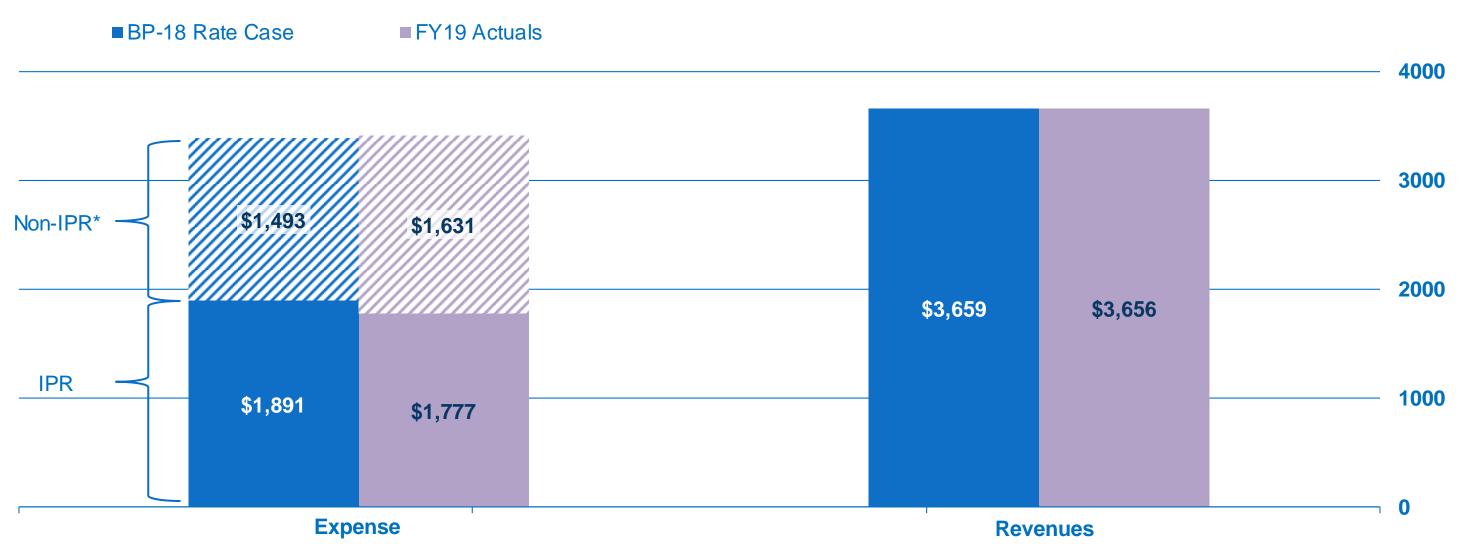


<sup>\*</sup>Note: Agency rate case net revenues include the \$154 million expense reduction due to Regional Cooperation Debt refinancing.

# AGENCY FINANCIAL PERFORMANCE

#### FCRPS total expense and revenues

in millions of dollars

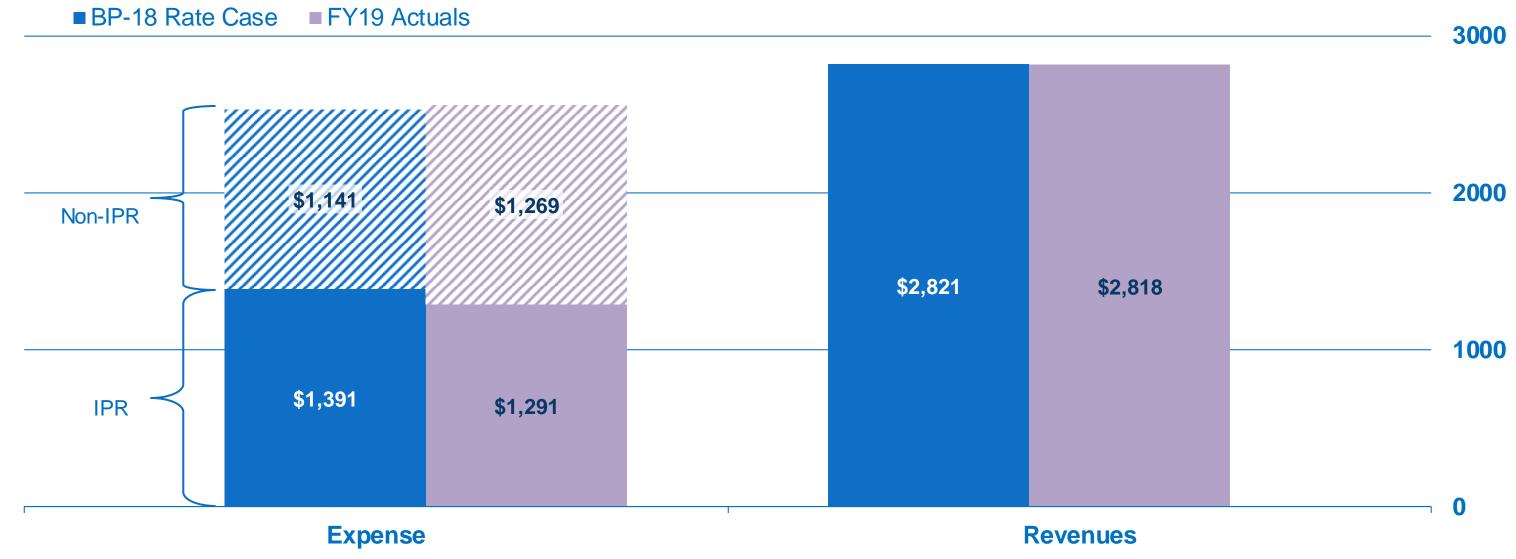


\*Note: Agency non-IPR expenses include the \$154 million expense reduction due to Regional Cooperation Debt refinancing.

### POWER SERVICES FINANCIAL PERFORMANCE

#### Total expense and revenues

in millions of dollars



\*Note: Power non-IPR expenses include the \$159 million expense reduction due to Regional Cooperation Debt refinancing.

### TRANSMISSION FINANCIAL PERFORMANCE

#### Total expense and revenues

in millions of dollars

■BP-18 Rate Case

■ FY19 Actuals

1500



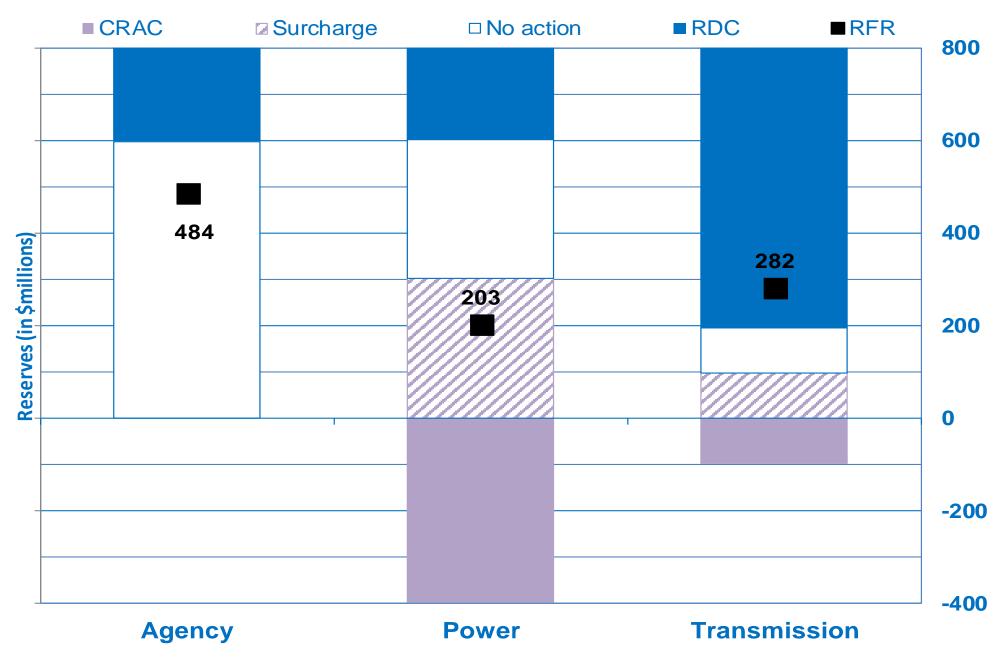
### AGENCY CAPITAL EXPENDITURES

#### Agency capital expenditures

in millions of dollars



# FINANCIAL RESERVES THRESHOLDS





# STATE OF THE BUSINESS

Elliot Mainzer, ADMINISTRATOR AND CHIEF EXECUTIVE OFFICER

# STRATEGIC GOALS

#1 STRENGTHEN FINANCIAL HEALTH

#2 MODERNIZE ASSETS & SYSTEM OPERATIONS

PROVIDE COMPETITIVE POWER PRODUCTS & SERVICES

#4 MEET TRANSMISSION CUSTOMER NEEDS EFFICIENTLY & RESPONSIVELY



# QUESTION AND ANSWER

### THANK YOU

The QBR Technical and Financial Reserves Policy workshops are on **Nov. 20** in the Rates Hearing Room.

The next QBR is scheduled for Feb. 4, 2020.

Didn't get your question answered?

Email Communications@bpa.gov. Answers will be posted to www.bpa.gov/goto/QBR.

The strategic plan is available at www.bpa.gov/StrategicPlan.

# FINANCIAL DISCLOSURE

This information was made publicly available on November 15, 2019, and contains information not sourced directly from BPA financial statements.