

Agriculture Utilities Group

May 21, 2019

Call in: 415-527-5035

Meeting number: 900 945 256



Agenda

- Sprinkler packages
- New marketing collateral
- Variable Frequency Drive calculators
- Guidance for Hemp Producers
- Demand Response at RTF

Sprinkler Packages

- New measures
 - LESA/LEPA/MDI Upgrade and Sprinkler Package
 - MESA Upgrade and Sprinkler Package
 - High Pressure Sprinkler Package
- All components required for sprinkler package measures
- Irrigation Measure Tool Walkthrough
- BPA team available to help!



New Collateral Discussion

- Full Portfolio Brochure
- Target Market Pieces
 - Irrigators
 - Dairies
 - Wineries
 - VFD vendors

- Cross-Sector
 Promotion
 - Livestock waterers
 - Thermostatic Pump
 House Controls



Marketing Pieces Online

- Customizable on the Marketing Portal
- Agricultural Marketing Toolkit page
- Let us know!
 - Other target markets
 - Interest in bill stuffers
 - You have images or case studies



VFD Calculator Feedback

- On Ag Sector Page <u>here</u>
- BPA team available to help!
- Question:
 - Do you have VFD measures in the pipeline for FY20?
 - How has the simplified process worked?



Guidance for Hemp Producers

- Recent legislation has legalized production
- The legal treatment of EE measures is in review
- Until otherwise noticed, treat hemp as marijuana
 - Can be reported as self-funded EE
 - Not eligible for EEI
 - BPA cannot provide resources for project development or implementation support

Demand Response in Irrigation

- DR Analysis: Irrigation Pump Controls Maximum Technical Potential
- On the RTF agenda today 1:30 pm
- Agenda and meeting info posted <u>online</u>

Don't forget!

- Share your images and case studies
- Consider calling in to RTF meeting
- Contact us for bill stuffers
- Provide feedback on irrigation measure tool

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